

Sales & Marketing



admin@jobspace.co.id

Phone :

Web :

Job Summary

Vacancy : 5

Deadline : Nov 17, 2024

Published : Oct 17, 2024

Employment Status : Full Time

Experience : Any

Salary : Negotiable

Gender : Any

Career Level : Staff

Qualification : Diploma

Job Description

- Assist in planning and executing sales and marketing strategies to achieve business objectives.
- Identify potential corporate clients and engage in business development efforts to expand the client base.
- Build and maintain strong relationships with clients by understanding their needs and offering
- Collaborate with internal teams to ensure smooth service delivery and client satisfaction.

Education & Experience

- Diploma / Bachelor degree in related field.
- 1-3 years of experience in sales and marketing, preferably in a corporate environment.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Self-motivated with a passion for sales and client engagement.

Must Have

- Assist in developing and executing sales and marketing strategies to drive business growth.
- Identify and target potential clients, and actively participate in business development activities.
- Build and maintain strong relationships with corporate clients, understanding their needs and offering tailored solutions.
- Collaborate with cross-functional teams to ensure seamless execution of sales and marketing plans.
- Prepare sales reports and assist in forecasting.

Educational Requirements

Diploma

Compensation & Other Benefits

All BPJS Coverage, Reimbustment, Incentive Sales (new client, Increase in contract volume, retain client, etc)